

ISP – International Study Program

Course Offerings & Course Registration Winter 2010/2011 Semester

Your Pforzheim University Student-ID-No.: _____

1) Your Personal Data

Family Name(s): _____

First Name(s): _____

2) Data Concerning Your Studies at Your Home University

a) Name of your home university & country: _____

b) Name of study program you are studying at your home university:
(e.g.: Bachelor in Marketing) _____

c) In which semester you are studying now ? _____

d) What is the total duration of your study program at your home university?

Please note:

- In selecting your courses taught in English, please clarify with the indicative time-table that your choice will not produce time-table clashes. If you are selecting courses from one of our Specializations, these pre-packaged courses are arranged such that time-table clashes are avoided.
- Course registrations, **representing a minimum number of 24 ECTS-Credits in total are expected**, including: German as a foreign language | Cross-Cultural Communication | History of Post-war Germany | History of German Art | Challenges and Perspectives of the European Integration
- The **ISP-Office will not accept registrations for more than 30 Credits**. The following courses however can be added to the limit of 30 ECTS Credits: German as a foreign language | Cross-Cultural Communication | History of Post-war Germany | History of German Art | Challenges and Perspectives of the European Integration
- **There are two compulsory courses which you are required to enrol in: German as a Foreign Language and Cross-cultural Communication.**

Courses signed with an asterisk (*) are only available to students continuing their studies in Pforzheim within the corresponding specialization. Individual access for other students is only available by permission of the respective lecturer.

ISP- Student Course Registration Form (cont.)

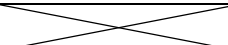
Your Pforzheim University Student-ID-No.: _____				
Course No.	Course Title	Contact Hours per week [45 min.]	ECTS Credits	PLEASE INDICATE YOUR CHOICE „X“
AQM3012	Computer-aided Analysis of Financial Markets (Value at risk)	2	4	
AUD1011	Intermediate Management Accounting	2	3	
AUD3011	International Accounting – Fundamentals	2	4	
BAE2012	Business Administration 5 (Strategic Management and Business Policy)	2	2	
BAE2013	Production Management with exercises	4	5	
BAE2031	IT Applications	2	2	
BAE2093	Financial Control 2	2	2	
BAE2102	Int. Technical Sales 2 / Marketing 2	2	2	
BAE2112	Production Engineering & Manufacturing 2	2	2	
BAE2122	Logistics 2	2	2	
BAE2210	Interdisciplinary Project	4	4	
BAE3031	International Business	2	2	
BAE3032	International Negotiation Skills & Business Behavior	4	5	
BAE4051	Supply Chain Management 1	2	3	
BAE4061	Collaborative Business and Business Intelligence	2	3	
BAE4083	International Business Operations 1	2	3	
ECO1011	Foundations of Economics / Microeconomics	4	5	
ECO1012	Macroeconomics	4	5	
ECO1102	International Financial Markets	2	3	
ECO2011	International Economics	4	5	
ECO2012	Seminar in Economic Policy	2	4	
ESR4014	European Integration II	2	3	
ESR4021	Sustainable Development 1: Challenges and Responsibilities	2	3	
ESR4022	Sustainable Development 2: Corporate and Global Perspectives	2	3	
GMT1101	Production and Operations Management	2	3	
GMT3013	Strategic Management	2	3	
GMT3014	Management Seminar in International Trade Operations	2	4	
ECTS-Credits Subtotal I				

ISP- Student Course Registration Form (cont.)

Your Pforzheim University Student-ID-No.: _____

Course No.	Course Title	Contact Hours per week [45 min.]	ECTS Credits	PLEASE INDICATE YOUR CHOICE „X“
GMT3024	International Trade Operations	5	7	
GMT3025	Management Simulation	2	2	
IBU1012	Regional Studies	2	3	
IBU1121	Doing Business in Germany	2	4	
IBU2031	Introduction to International Business	6	6	
IBU3011	Selected Operational Issues in International Business	4	8	
IBU3012	International Financial Management	2	4	
LAW2026	Introduction to International Business Law	2	2	
MAR2011	Consumer Behavior	2	3	
MAR2032	Data Analysis & Reporting I	2	3	
MCO2011	Introduction to Marketing Communication	2	3	
MCO2031	Special Topics in Integrated Communication	2	4	
MKT2011	Advanced Market Research	2	2	
MKT2021	Product and Price Management	4	6	
MKT4012	International Marketing	2	4	
SIC2011	Cross-Cultural Communication	2	2	X
SSC1101	The History of Post-War Germany	2	3	
SSC1102	The History of German Art	2	3	
SSC1103	Challenges and Perspectives of the European Integration	4	5	
ECTS-Credits Subtotal II				

ISP- Student Course Registration Form (cont.)

Your Pforzheim University Student-ID-No.:			
German as a Foreign Language (one course is mandatory; level depending on placement test)			
(New) Course No. & Course Title	Contact Hours	ECTS Credits	PLEASE INDICATE YOUR CHOICE „X“
LAN1181 - German 1 Presemester -Course - CEFR-Level A1 / Basic User [<i>Deutsch 1 A1 (Rita Hiltwein & Daniela Kleinheinz)</i>]	6	5	
LAN1182 - German 2 Presemester -Course - CEFR-Level A2 / Basic User [<i>Deutsch 2 A2 (Sabine Schnabel / Gabi Bender)</i>]	4	4	
LAN1081 - German 1 - CEFR-Level A1 / Basic User [<i>Deutsch 1 A1 (Sabine Schnabel)</i>]	6	5	
LAN1002 - German 2 - CEFR-Level A2 / Basic User [<i>Deutsch 2 A2 (Rita Hiltwein)</i>]	6	5	
LAN1002 - German 2 - CEFR-Level A2 / Basic User [<i>Deutsch 2 A2 (Renate Borowski)</i>]	6	5	
LAN1082 - German 2+ Business - CEFR Level A2+ / Basic User [<i>Deutsch 2+Wirtschaft A2 Beruf - (Margret Michelfeit)</i>]	6	5	
LAN1083 - German 3 - CEFR-Level B1 / Independent User [<i>Deutsch 3 B1 (Margret Michelfeit)</i>]	6	5	
LAN1093 - German 3 + Business - CERF-Level B1+ / Independent User [<i>Deutsch 3+ Wirtschaft B1+Beruf Kleinheinz , Daniela</i>]	4	5	
LAN1005 - German 5 - CEFR-Level B2 / Independent User [<i>Deutsch 5 B2 - Gabi Bender</i>]	4	5	
ECTS-Credits Subtotal III			

Your Pforzheim University Student-ID-No.:					
Registration for Additional Courses taught in ENGLISH, GERMAN, FRENCH or SPANISH					
<i>Please insert your choice of courses if applicable.</i>					
Course Code <i>(if available)</i>	Course Title & Language [E= English, S= Spanish, F= French, G = German]	Professor	Lecture Time <i>(e.g. Wed. 15:30 – 17.00)</i>	Contact hours/ week	ECTS Credits
ECTS-Credits Subtotal IV					

TOTAL ECTS-Credits	
Subtotal I	
Subtotal II	
Subtotal III	
Subtotal IV	
Total ECTS-Credits all registered courses	

Pforzheim, Date: Your signature

+++Please return your course registration to the ISP-Office (Room W2 313) as from October 11. Deadline: October 22, 2010 +++