

**2009 - 2010**

**GUIDE FOR STUDENT EXCHANGES**  
**Graduate and Undergraduate Programs**

**Double degrees and one and two semester exchanges**

<http://www.esan.edu.pe/english/paginas/foreign/exchange/guide.htm>

Lima - Peru, October 2008

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## I INTRODUCTION

### UNIVERSIDAD ESAN´s AUTHORITIES

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<http://www.esan.edu.pe/paginas/extranjeros/intercambio/fichaIntercambio.pdf>

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Secretary  
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### **Application form**

[http://www.ue.edu.pe/files/Application%20 for Admissions.pdf](http://www.ue.edu.pe/files/Application%20for%20Admissions.pdf)

**All documents related to  
student exchanges should be sent to  
ESAN's Admission and Registrar Office**

e-Mail: preveggino@esan.edu.pe

Airmail: P.O. Box 1846, Lima 100 – PERU

Campus: Alonso de Molina 1652,  
Surco, Lima 33 – PERU

Telephone: (511) 345-1591  
(511) 712-7200 Extension 2280 or 2287  
(511) 345-1302



Offices and classrooms, inaugurated in mid 2008. A second nine story building is under construction.

## **ABOUT UNIVERSIDAD ESAN**

From the time of its creation as the first Graduate School of Business in the Spanish speaking world, Universidad ESAN has come long ways, becoming a university in July of 1963 by Law N° 28021. Throughout these years ESAN has achieved a relevant role in Peru, based on the quality of its MBA and executive programs, its over five thousand MBA and MSc graduates and over 80,000 business managers that have attended various advanced programs and seminars. Complying with its new role as a university, five new undergraduate programs are being offered since March of 2008 in two units: The Department of Social Science and Economics and the Department of Engineering. Fields of specialization at the Bachelor level are: Management and Marketing; Management and Finance; Economics and International Business; Information Technology and Systems Engineering; and Industrial and Commercial Engineering.

Responsible for these achievements is a highly qualified faculty and professional body, entirely devoted to the institution on a full time basis. There is also a strong part time Faculty, that contributes significantly to the fulfillment of the university's goals. Likewise, ESAN offers the most advanced information technology tools applied to education, research and decision-making activities. In the Research Department, high priority is assigned to the creation of knowledge, to the production of teaching materials based on actual cases and projects, developing information to enrich the teaching process, as well as contributing to the search of alternatives for the solution of national problems. Course contents are permanently revised, in order to ensure high academic standards and the appropriate mix between theory, innovation and the development of managerial skills.

ESAN continues to be fully immersed in an internationalization process, maintaining strategic links with prestigious institutions in the five Continents, and keeping a permanent and stimulating dialogue with their authorities and members. Through this effort we offer our faculty, students and alumni, new dimensions of knowledge and opportunities for professional and personal growth.

Our campus, located on the site of an old hacienda-house in the district of Santiago de Surco, surrounded by hills and green areas and with modern installations, provides the atmosphere required for studying. All working areas –the Information Center (ESAN/Cendoc), classrooms, offices and meeting rooms– have wireless access to Internet.

We encourage international students from partner universities and schools to strongly consider the possibility of coming to Universidad ESAN and to Peru, and to embrace the challenges of a unique professional and personal experience.

## **STUDENT EXCHANGE PARTNERS AND OPPORTUNITIES**

A key element for the enrichment of our graduate and undergraduate programs is the student inter-action and exchange, as a means of motivating discussions on conceptual and methodological issues, seeking innovative ideas for management activity. This practice started by Universidad ESAN since its early days has fostered fruitful academic cooperation with prestigious academic institutions world wide. Double-degree agreements have been signed with several universities in Europe and the United State and one and two semester exchanges are very active.

Following is a list of our current partners, with whom we work permanently to foster new exchange opportunities. This efforts are currently strongly focused on undergraduate exchanges, both with our current partners as with new ones. Universidad ESAN wishes to call attention to is membership in PIM –Partnership in International Management-, an international consortium of top business schools from around the world that exchanges selected students among its members. Universidad ESAN is the only Peruvian university member of PIM.

For further information about PIM please refer to:  
<http://www.pimnetwork.org/>



## **Double Degree Graduate Exchanges**

- Arizona State University, USA - MBA.
- Ecole Supérieure de Commerce de Clermont, France - MBA.
- Esade Business School, Spain - MBA.
- Florida International University - Master in International Business.
- Handelshochschule Leipzig, Germany - MBA.
- Groupe Sup de Co Montpellier, France - MBA
- Universitat Ramon Llull – La Salle, Spain – MSc in IT, Marketing, and Supply Chain Mgt.
- University of Texas at Austin, USA - MBA.



ESADE, Barcelona



HHL, Leipzig



UT-Austin



Arizona State



FIU, Miami



Clermont

## **Double Degree Undergraduate Exchanges**

- Groupe Sup de Co Montpellier, France (Management).



Montpellier

## **Non-Degree Exchange Opportunities<sup>1</sup>**

### **Africa**

- University of Witwatersrand, Wits Business School, South Africa \*.

### **Asia & Middle East**

- Asian Institute of Management, Philippines\*.
- China Europe International Business School (CEIBS)\*.
- Chinese University of Hong Kong\*.
- Hong Kong University of Science & Technology, HKUST Business School, China\*.
- Indian Institute of Management Ahmedabad, India\*.
- Indian Institute of Management Bangalore, India\*.
- Lahore University of Management, Pakistan.
- Mudra Institute of Communications, Ahmedabad, India.
- Nagoya University of Commerce and Business Administration, Japan.
- Nanyang Technological University, Nanyang Business School, Singapore\*.
- National University of Singapore Business School, Singapore\*.
- Peking University, China.
- School of Economics and Management Tsinghua University, Japan\*.
- School of Management, Fudan University, Japan\*.
- Tel Aviv University, Leon Recanati Graduate School of Business Administration, Israel\*.

<sup>1</sup> PIM member schools are identified with an asterisk (\*). These non-degree exchanges include graduate and undergraduate opportunities. Additional information may be requested from Universidad ESAN's Admission Office.

- Thammasat University, Thammasat Business School, Thailand\*.
- Waseda University, Japan.

### **Europe**

- CERAM Sophia-Antipolis, France.
- Copenhagen Business School, Denmark\*.
- Corvinus University of Budapest (CUB), Hungary\*.
- EDHEC Business School, France.
- ESADE Business School, Spain\*.
- Escuela de Administracion de Empresas, Spain.
- European Business School, Germany.
- Fundacio Parc D´Innovacio La Salle, Spain.
- Groupe Ecole Superieure de Commerce (ESC) de PAU, France.
- Groupe ICHEC ISC Saint Louis ISFSC, Belgium.
- HEC School of Management, France\*.
- Helsinki School of Economics, Finland\*.
- HHL Handelshochschule Leipzig, Leipzig Graduate School of Management, Germany.
- Instituto Superior de Ciencias do Trabalho e da Empresa, Portugal.
- KULeuven-ETEW, Faculty of Economics and Applied Economics, Belgium\*.
- Manchester Business School (MBS), England\*.
- Pforzheim University of Applied Sciences, Germany.
- RSM Erasmus Universiteit, Netherlands\*.
- St. John International University of Research and Research and Culture, Italy.
- Stockholm School of Economics, Sweden\*.
- The Norwegian School of Economics and Business Administration (NHH), Norway\*.
- The University of St. Gallen, Graduate School for Business Administration, Economics, Law and Social Sciences, Switzerland\*.
- The University of Warwick, Warwick Business School, England\*.
- Toulouse Business School, France.
- Universidad Francisco de Vitoria, Spain.
- Università Commerciale Luigi Bocconi, Italy\*.
- Universitat Ramon Llull, Spain.
- Universität zu Köln, WiSo-Fakultät, Germany\*
- Université Catholique de Louvain, Institut d'Administration et de Gestion, Belgium\*.
- Université de Savoie, l'Institute de Management, France.
- Université Montesquieu-Bordeaux IV, France.
- University of Applied Sciences and Arts (Fachhochschule) Dortmund, Germany.
- University of Economics, Czeck Republic\*.
- Warsaw School of Economics (SGH), Poland\*.
- WHU Koblenz, The Otto Beisheim Graduate School of Management, Germany.
- Wirtschaftsuniversitat Wien, Austria\*.

### **Latin America**

- Colegio Mayor de Nuestra Señora del Rosario, Colombia.
- Escola de Administração de Empresas de São Paulo da Fundação Getulio Vargas, Brasil\*.
- Escuela de Administracion de Negocios de Educacion Superior, Paraguay.
- Instituto de Estudios Superiores de Administración (IESA), Venezuela\*.
- Instituto Tecnológico Autónomo de Mexico (ITAM), Mexico\*.
- Monterrey Institute of Technology and Higher Education (ITESM), Graduate School of Business Administration and Leadership, Mexico\*.
- Pontificia Universidad Católica de Chile, Escuela de Administracion, Chile\*.
- Universidad del Desarrollo, Chile.
- Universidad del Este, Puerto Rico.
- Universidad Externado, Facultad de Administracion de Empresas, Colombia.
- Universidad Politécnica Salesiana, Ecuador.
- Universidad Torcuato Di Tella, School of Business, Argentina\*.

### **North America**

- Arizona State University, College of Business Administration, United States.
- Cornell University, Johnson Graduate School of Management, United States\*.

- Duke University, Fuqua School of Business, United States\*.
- Emory University, Goizueta Business School, United States\*.
- Florida International University, Alvah Chapman Graduate School of Business, United States.
- Lehigh University, Iacocca Institute, United States.
- Linguabiz English Language Institute, Canada.
- McGill University, Canada\*.
- New York University, Leonard N. Stern School of Business, United States \*.
- San Jose State University, College of Business Administration, United States.
- The Indiana University, Kelley School of Business MBA Program, United States \*.
- The University of British Columbia, Sauder School of Business, Canada\*.
- The University of Texas at Austin, McCombs School of Business, United States \*.
- The University of Western Ontario, Richard Ivey School of Business, Canada\*.
- UCLA Anderson School of Management, United States \*.
- Université Laval, Faculté des Sciences de l'Administration, Canada.
- University of Chicago, Graduate School of Business, United States \*.
- University of North Carolina at Chapel Hill, Kenan-Flagler Business School, United States\*.
- York University, Schulich School of Business, Canada\*.

### **Oceania**

- UNITEC Institute of Technology, New Zealand.
- University of Melbourne, Melbourne Business School, Australia\*.
- University of New South Wales, Australian Graduate School of Management, Australia\*.
- University of Otago School of Business, New Zealand\*.

Because Universidad ESAN favors inter-institutional relations and exchanges, students from other universities are also welcomed. We therefore invite them to convey their interests to us through their exchange offices.

### **Alumni**

There are two strong alumni networks, the Asociación de Graduados de ESAN (MBA alumni) and the Asociación de Egresados de los PADE (alumni from the Advanced Management Programs), whose main role is to carry out professional and social activities for the benefit of their members. On the other side, Universidad ESAN actively promotes its relationship with these associations and once a year holds the so called "Día del Reencuentro", or homecoming, on the last Saturday of the month of September.



On the occasion of the 2008 homecoming gathering, the President of ESAN and members of the university's alumni associations set the first stone of the new undergraduate library and classrooms building.



## II GRADUATE MBA & MSc PROGRAMS

### 2.1 MBA PROGRAM



Universidad ESAN's MBA Program is a Master Degree in Management, centered on Latin American and Peruvian realities and accredited by the Association of MBAs, Great Britain. ESAN awards the academic degree of Magister in Business Administration on behalf of the Nation.

It is also fully accredited by the Asamblea Nacional de Rectores, the Peruvian University Board, and consistently top ranked as a high-level graduate business program with firm links with national and international enterprises. The program has international recognition for its top quality management training and its highly qualified faculty.

Please refer to the following web page for additional information:

<http://nueva2008.esan.edu.pe/mba/>

#### 2.1.1 Term Dates

The Full-Time MBA Program opens twice a year, with classes beginning in the months of March and August. The program is divided into four terms. Due to the fact that there are several groups studying simultaneously, core and elective courses may open several times during a given year. Therefore, exchange students can take advantage of this situation, depending on the duration of their stay and academic interests. They are also welcomed to register in the Part Time MBA Program, and thus widen the academic offer from which to select their course work.

Application deadline for exchange students is three months prior to the starting date of studies. They are also required to arrive one week in advance, to complete accommodation and registration arrangements.

#### 2.1.2 Curriculum Structure (See chart on page 13)

The full-time MBA has a new structure, which consists of a module of obligatory courses or Core Courses and several high concentration modules, known as "MAC", on the main areas of Management, all of them focused on the local and international business world.

The obligatory courses are oriented at introducing students with the basic concepts of entrepreneurial management, combining theoretical knowledge with the development of practical cases. The intensity and methodology of these courses is aimed at bringing participants into the demanding standards of academic life at ESAN

Additionally, the MBA comprises a program aimed at developing managerial skills among the participants, an international module, the specialization module (or major) and the thesis, the latter within an innovative framework and with the support of the University's institutes. After successful completion of the requirements, Universidad ESAN's grants its students the Magister Degree in Management.



For further information about the MBA, its structure and course content, please refer to:

<http://nueva2008.esan.edu.pe/mba/tiempo-completo/documentos/folleto.pdf>

### 2.1.3 International Approach

The MBA is designed to train participants to think globally. Therefore, the program's curriculum structure includes an intensive program of contact sessions with foreign Visiting Faculty during two weeks and an academic trip to Asia, the United States, Europe, or various Latin American countries.



The so called International Weeks, one in early January and the second in July of each year, offer students the opportunity to choose among seven to ten electives, with a workload of ten/1.5 Hr. contact sessions each, equivalent to 1.5 credits. These courses are also open to exchange students. Some of these courses may be taught in English.

Thanks to the agreements established between ESAN and several prestigious universities abroad, participants have various opportunities to obtain a double MBA degree, in which case they study the first year of the program at their home university and the second year at one of the universities listed on page 7, according to their preferences. A previous good academic performance and adequate knowledge of the language in which the program is offered are required to apply for the double degree MBA program.

Moreover, students have access to over 70 opportunities of one- or two-term exchange programs, depending on the terms of the agreements established with their respective universities. In these cases, the home institution is responsible for approving the students' study plan, which allows the recognition of credits for the courses pursued at the host university.

### 2.1.4 CALENDAR

The calendar of classes for the years 2008 to 2010 are:

#### **OPENING DATES, I REGISTRATION 2008 - 2010**

<b>PART TIME MBA (CLASS 46 2008-2010)</b>	
FIRST TERM	From 01/12-2008 to 06/27- 2009
SECOND TERM	From 07/06 to 12/19 -2009
THIRD TERM	From 01/10 to 06/26 – 2010
FOURTH TERM	From 07/07 to 12/18 - 2010

#### **OPENING DATES, II REGISTRATION 2009 - 2010**

<b>PART TIME MBA (CLASS 47 2009-2011)</b>	
FIRST PERIOD	From 07/06 to 12/19 -2009
SECOND PERIOD	From 01/10 to 06/26 – 2010
THIRD PERIOD	From 07/07 to 12/18 - 2010
FOURTH PERIOD	From 01/10 to 06/28 -2011

<b>International Weeks - 2009</b>
From January 12 to January 16
From July 06 to July 10

**OPENING DATES, I REGISTRATION 2009 - 2010**

<b>FULL TIME MBA (CLASS 46-I 2009-2010)</b>	
FIRST TERM	From 03/12 to 05/27- 2009
SECOND TERM	From 06/06 to 08/19 -2009
THIRD TERM	From 09/10 to 11/26 – 2009
FOURTH TERM	From 12/07/2009 to 02/18/2010

**OPENING DATES, II REGISTRATION MBA 2009/ 2010**

<b>FULL TIME MBA (CLASS 46-II 2009-2010)</b>	
FIRST TERM	From 08/12 to 10/27- 2009
SECOND TERM	From 11/06/2009 to 01/19/2010
THIRD TERM	From 02/10 to 04/26 – 2010
FOURTH TERM	From 05/07 to 06/30 - 2010



Graduate School of Business  
Dean's Office

**CURRICULUM STRUCTURE - FULL-TIME MBA**

TERM I				
Course	Credit	Session	Hours/Session	Hours/Course
Managerial Accounting	3.75	25.00	1.50	37.50
Business Economics Negocios	4.50	30.00	1.50	45.00
Data Analysis	3.00	20.00	1.50	30.00
Organizational Behavior	1.50	10.00	1.50	15.00
Marketing Management	3.00	20.00	1.50	30.00
Operation Management*	3.00	20.00	1.50	30.00
Strategic Analysis	1.50	10.00	1.50	15.00
Obligatory course in HCM in Finance (1)	2.10	14.00	1.50	21.00
Obligatory course in HCM in Marketing (1)	1.50	10.00	1.50	15.00
<b>Total</b>	<b>23.85</b>	<b>159.00</b>		<b>238.50</b>

(\*)*Operation Management and Strategies and Fundamentals of Supply Chain Management*

TERM II				
Course	Credit	Session	Hours/Session	Hours/Course
Decision-Making	1.50	10.00	1.50	15.00
Management of Information Technologies *	3.00	20.00	1.50	30.00
Economic Policies in Latin America	1.50	10.00	1.50	15.00
Obligatory course in HCM in Finance (2)	4.50	30.00	1.50	45.00
Obligatory course in HCM in Marketing (2)	3.00	20.00	1.50	30.00
Obligatory course in Specialization (2)	3.00	20.00	1.50	30.00
Elective course in Specialization (2)	3.00	20.00	1.50	30.00
<b>Total</b>	<b>19.50</b>	<b>130.00</b>		<b>195.00</b>

(\*)*Including the obligatory course in the HCM in IT*

TERM III				
Course	Credit	Session	Hours/Session	Hours/Course
Financial Management?	3.00	20.00	1.50	30.00
Obligatory course in HCM in Administration (1)	1.50	10.00	1.50	15.00
Obligatory course in Specialization (4)	6.00	40.00	1.50	60.00
Elective course in Specialization (2)	3.00	20.00	1.50	30.00
<b>Total</b>	<b>13.50</b>	<b>90.00</b>		<b>135.00</b>

?*Financial Management and Corporate Finance*

TERM IV				
Course	Credit	Session	Hours/Session	Hours/Course
Obligatory course in Specialization (2)	3.00	20.00	1.50	30.00
Obligatory course in HCM in Operations (1)	1.50	10.00	1.50	15.00
Obligatory course in HCM in Information Technologies (1)	1.50	10.00	1.50	15.00
Strategic Management?	3.00	20.00	1.50	30.00
<b>Total</b>	<b>9.00</b>	<b>60.00</b>		<b>90.00</b>

?*Strategic Planning and Business Lab*

TERM I				
Course	Credit	Session	Hours/Session	Hours/Course
Workshop of Finance in Excel	0.75	5.00	1.50	7.50
Elective course - International Week (2)	3.00	20.00	1.50	30.00
<b>Total</b>	<b>3.75</b>	<b>25.00</b>		<b>37.50</b>

TERM II				
Course	Credit	Session	Hours/Session	Hours/Course
Communications and Effective Presentations	0.90	6	1.50	9.00
Developing Managerial Skills		10.00	1.50	15.00
Critical Thinking	1.50	10.00	1.50	15.00
<b>Total</b>	<b>2.40</b>	<b>26.00</b>		<b>39.00</b>

TERM III				
Course	Credit	Session	Hours/Session	Hours/Course
Managing Change / Coaching	1.50	10.00	1.50	15.00
Obligatory course - International Week (2) *	3.00	20.00	1.50	30.00
<b>Total</b>	<b>4.50</b>	<b>30.00</b>		<b>45.00</b>

(\*)*Global Management and Entrepreneurship*

TERM IV				
Course	Credit	Session	Hours/Session	Hours/Course
Image and Personal Development	0.45	3.00	1.50	4.50
International travel	2.00	20.00		
Thesis/Business Plan	8.10	54.00		
<b>Total</b>	<b>10.55</b>	<b>77.00</b>		<b>4.50</b>

<b>Total Sessions in Full-time MBA</b>
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## 2.2 MASTER OF SCIENCE PROGRAMS (MSc)

- **Magister in Finance and Corporate Law.**
- **Magister in Finance.**
- **Magister in Real Estate Management & Development.**
- **Magister in Information Technology (double degree).**
- **Magister in Management of People.**
- **Magister in Marketing.**
- **Magister in Supply Chain Management (double degree).**

Through these part time Master of Science programs, Universidad ESAN provides its students the opportunity to obtain a progressive certification in a given discipline by gradually completing the modules or academic periods that make up each of these programs. After all requirements have been met, the student is granted the respective Magister degree "in the name of the Nation", equivalent to a Master of Sciences. It is fully accredited by the Asamblea Nacional de Rectores, the Peruvian University Board.

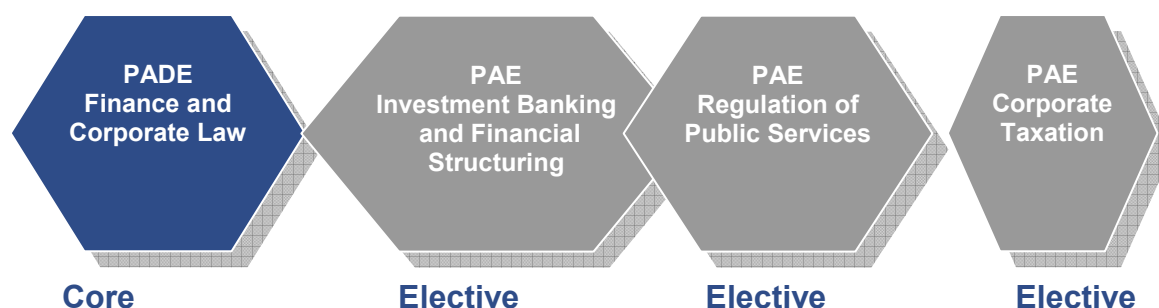
These programs are also open to exchange students, provided that the student's selection of a program is approved by his/her home university. The MSc programs enjoy high acceptance from foreign students not only because of the wide array of business and management topics they cover, but also because they have a high concentration on a particular economic sector or a functional area.

### 2.2.1 MAGISTER IN FINANCE AND CORPORATE LAW

The Magister in Finance and Corporate Law is oriented to interested professionals and lawyers working as corporate or private consultants. This program will provide knowledge on economic and financial matters in order to allow its participants to fully understand and participate in the decision making processes of their organizations or clients.

It has been designed to ensure that participants will acquire fundamentals and tools of analysis required to make financial decisions. And it will develop capabilities that should characterize a finance expert to make correct and timely decisions.

The modules that make up this MSc program are:



Participants who wish to pursue this degree must successfully complete the core module, two of the elective modules and the thesis. In addition, at the end of each of these modules a certificate of academic performance will be issued.

## OPENING DATES, REGISTRATION

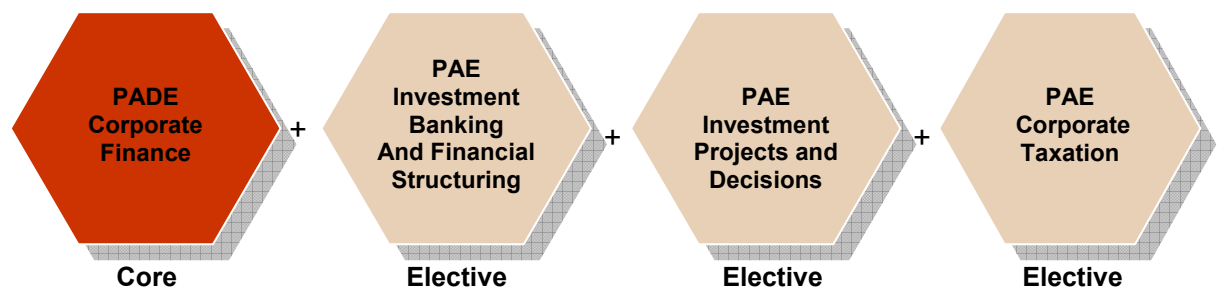
<b>(CLASS 2009-2010)</b>
<b>Module of Finances and Entrepreneurial Law</b> From 05/2009 to 05/2010 From 10/2009 to 10/2010
<b>Module of Public Services Regulation</b> From 02/2009 to 09/2009 From 05/2009 to 12/2009 From 09/2009 to 04/2010
<b>Module of Investment Banking &amp; Financial Restructuring</b> From 02/2009 to 09/2009 From 05/2009 to 12/2009 From 09/2009 to 04/2010
<b>Module of Corporate Taxation</b> From 02/2009 to 09/2009 From 05/2009 to 12/2009 From 09/2009 to 04/2010

Additional information about courses, admission and other aspects may be found at:  
<http://www.esan.edu.pe/maestrias/finanzas-y-derecho/>

### **2.2.2 MAGISTER IN FINANCE**

The Magister in Finance is aimed at professionals that have decided to pursue a successful career in managerial activities related to this area and seek to develop in them the capabilities required to make informed and correct decisions. Its flexible structure is one of its outstanding characteristics, and the workshops that complement the regular courses also enrich the learning experience.

The modules that make up this MSc program are:



In order to receive the Master degree in Finance, participants are required to successfully complete the PADE or core module, plus two of the other three elective programs. Also they are required to defend a thesis.



**Certifications**



The American Academy of Financial Management, a worldwide known organization also recognized by the Association to Advance Collegiate Schools of Business (AACSB) as well as for the best known graduate schools of business, has agreed to grant the following certifications in two categories to ESAN's graduates from the Magister Program in Finance:

- Registered Financial Specialist (RFS), to be granted to graduates with more than three years of professional experience; and,
- Master Financial Professional (MFP), to those with less than three years of experience.

Both accreditations sustain the command of Finance knowledge and practical experience, and represent a sign of achievement for the graduates who obtain the membership in AAFM.

It is important to mention that in order to obtain this type of certifications candidates need to previously approve the courses required by the Academy. Nevertheless, in the case of ESAN's graduates from the Magister Program in Finance they have been exempted from this requirement after evaluation on the part of AAFM of the program's curriculum.

#### OPENING DATES, REGISTRATION

<b>(CLASS 2009-2010)</b>
<b>Module of Corporate Finances</b> From 04/2009 to 04/2010 From 10/2009 to 10/2010
<b>Module of Projects and Investment Decisions</b> From 02/2009 to 09/2009 From 05/2009 to 12/2009 From 09/2009 to 04/2010
<b>Module of Investment Banking &amp; Financial Restructuring</b> From 02/2009 to 09/2009 From 05/2009 to 12/2009 From 09/2009 to 04/2010
<b>Module of Corporate Taxation</b> From 02/2009 to 09/2009 From 05/2009 to 12/2009 From 09/2009 to 04/2010

Additional information is available at:

<http://www.esan.edu.pe/maestrias/finanzas/>

### **3.2.2 MAGISTER IN REAL ESTATE MANAGEMENT AND DEVELOPMENT**

This Master of Science program offers academic training in all areas of knowledge and abilities required by professionals that aim to develop a successful operation in the Real Estate business. The structure of the curriculum is oriented to foster academic excellence, critical analysis, evaluation and innovative proposals to attend the development of various urban spaces that interrelate and make up urban cities. Other important characteristics of the program are its multidisciplinary academic content, international focus and its part time class schedule, which allow participants to complete their studies in eighteen months.

The curriculum is covered in four academic periods, plus an introductory module, two intensive international weeks and a business trip. After completion of all requirements students are awarded the Magister in Real Estate Management and Development in the name of the Nation.

### OPENING DATES, REGISTRATION

<b>(CLASS 2009-2010)</b>	
SECOND TERM	From 01/12 to 04/30
THIRD TERM	From 05/11 to 09/28
FOURTH TERM	From 11/02/2009 to 02/26/2010

Additional information may be found at:

<http://www.esan.edu.pe/maestria/inmobiliaria/>

#### **3.2.4 MAGISTER IN INFORMATION TECHNOLOGY**

Considering that the Director of Information Technology should be an administrator of knowledge, capable of leading the transformation of the corporation through the implementation of innovative solutions, Universitat Ramon Llull – La Salle, of Barcelona, and Universidad ESAN have signed an agreement to offer this double-degree Master program.



Supported by experience Faculty from both institutions, students will attend classes in Lima and in Barcelona. The program also includes special sessions, visits to corporations working in sectors that make intensive use of technology, and the opportunity to become immerse in the economic, social and cultural environments of these two geographic areas.

The curriculum is carried out through an introductory module, and four periods. The third period is divided in two parts, one taking place at La Salle and the other at ESAN. A thesis is also required.

### OPENING DATES, REGISTRATION

<b>(CLASS 2009-2010)</b>	
FIRST TERM	From 11/27/2008 to 05/21/2009
SECOND TERM	From 05/28 to 08/27
THIRD TERM	From 10/12/2009 to 01/29/2010
FOURTH TERM	From 03/09 to 06/04

Additional information may be found at:

<http://www.esan.edu.pe/maestrias/ti/>

#### **3.2.5 MAGISTER IN MANAGEMENT OF PEOPLE**

The Magister in Management of People (Human Resources) has been designed to prepare experts in Organizational Development and Management of People, to provide them with a clear understanding of the global context, and also with a comprehensive knowledge of the various organizational and human resources models. Graduates from this MSc will be familiar with the various corporate and business processes, and of the competences required to perform successfully. It is carried out in 18 months, with courses organized in the following four modules:

- International Management.
- Corporate Management.
- Management of People: Personal Development.
- Management of People: Organizational Development.

Students who complete the requirements will be granted the Magister Degree in Management of People in the Name of the Nation and will also receive a certificate of participation from the International Human Resources Management Program of Escuela Superior de Administracion de Empresas (ESADE).

#### OPENING DATES, REGISTRATION

(CLASS 2009-2010)	
FIRST TERM	From 03/14 to 06/28
SECOND TERM	From 07/03 to 08/29
THIRD TERM	From 09/04 to 12/19
FOURTH TERM	From 07/25 to 10/30/2010

Additional information may be found at:  
<http://www.esan.edu.pe/maestrias/rrhh/>

#### **2.2.6 MAGISTER IN INTERNATIONAL MARKETING**

The aim of the International Master Program in Marketing is to offer executives and professionals working in the field of marketing and trade, learning experiences that will allow them to acquire the knowledge and develop the skills required to perform successfully at management levels in the area of marketing, both in a local and a global environment. After completing the program, graduates will have developed a strategic and global vision of markets, as well as the abilities required for the operational management of commercial activities and managerial skills.

The international component of this Master Program is worth highlighting. Participants will be directly in contact with experiences and innovations implemented in other realities, which will play a decisive role in their training as professionals who can undertake and manage marketing strategies in a global context. The focus of 50% of the program courses, which are offered at La Salle URL, is international markets. Some of these courses are developed in the modality of contact sessions as part of the international travel to the city of Barcelona and the other courses are developed through videoconferences. Additionally, participants also have the option of taking part in a second international trip to the city of Shanghai.

Upon completion of program requirements, students will obtain a double degree consisting of a Master's Degree in Marketing awarded by the Universidad ESAN accredited by the Nation and a Master's Degree in International Business awarded by the Universitat Ramon Llull, as well as a certificate from the University of Fundan, Shanghai, should they decide to participate in the module organized by this institution (optional).

## OPENING DATES, REGISTRATION

<b>(CLASS 2009-2010)</b>	
FIRST TERM	From 11/03/2008 to 04/30/2009
SECOND TERM	From 08/10 to 10/09 -2009
THIRD TERM	From 10/13/2009 to 01/19/2010
FOURTH TERM	From 04/27 to 07/23

Additional information about this MSc program may be found at:  
<http://www.esan.edu.pe/maestrias/marketing/>

### **2.2.7 MAGISTER IN SUPPLY CHAIN MANAGEMENT**

Influenced by the new global economy, the current business environment demands corporations to be prepared to compete at a global scale with the same productivity and efficiency levels that their international peers show. In this context, Supply Chain Management plays a key role given that its processes include not only a company's relationships with suppliers, but also the logistics of inflows and outflows, the production of goods and services, and distribution; all of which are essential factors that determine corporate competitiveness.

The Master Program in Supply Chain Management is oriented to providing executives and professionals working in the sector of Operations and Logistics with the knowledge, abilities and attitudes that are necessary to lead the transformation of their organizations. Our graduates will have a strategic view of how supply chain management is incorporated into entrepreneurial management, while also developing managerial and technical skills and competences in the area of human relationships. Our graduates are trained to become constantly innovating leaders, updated in terms of both the new corporate and technological paradigms.

This Master Program is developed under an agreement between ESAN University and the Universitat Ramon Llull - La Salle, in Barcelona, with courses being offered in both Peru and Spain. The international *stage* in Barcelona, includes both courses and an intense program of visits to different corporations developed in a period of three weeks. The courses are offered by faculty members of the Universitat Ramon Llull. Furthermore, another important aspect of the program's internationalization is the course-workshop on "Short Sea Shipping Operations", which is carried out aboard a ship covering the Barcelona-Genoa route. This workshop provides participants with the training and information required to manage logistic chains in which maritime shipping may represent a convenient option in terms of service, cost or time.

Upon completing requirements for graduation, participants will be granted the Magister in Supply Chain Management from Universidad ESAN –in the name of the Nation– and the Master in Supply Chain Management and Technology from Universitat Ramon Llull.

## OPENING DATES, REGISTRATION

<b>(CLASS 2009-2010)</b>	
FIRST TERM	From 01/08 to 04/30 -2009
SECOND TERM	From 05/10 to 08/29 -2009
THIRD TERM	From 09/09 to 12/19 -2009
FOURTH TERM	From 01/08 to 04/30 -2010

### **2.2.8 MAGISTER EN GERENCIA DE SERVICIOS DE SALUD**

This Master's Program is aimed at offering health executives and professionals with a learning experience that will enable them to both acquire the knowledge and develop the necessary managerial skills required, according to international standards, to manage entities associated with the provision of health services with a global perspective and an innovative, humanistic and inclusive approach.

The Master Program in Management of Health Services is specifically oriented to training participants in order that they can: Understand the concepts and principles of organizational theory, as well as modern trends in the provision of health services; Develop a global strategic thinking that will expand their horizon beyond the domestic environment, thus allowing them to define new markets for the provision of health services; Learn and apply different models and tools of management of health services; Act ethically and manage health services with a humanistic approach; and Identify, analyze and solve problems, and decision-making.

This 24-month program is distributed in three modules, which consist of 321 sessions of 90 minutes with a total of 481 hours of contact sessions, without including the time considered for writing the Dissertation Paper and for internships.

The modules include the following:

- The Diagnostic Module, which is aimed at training participants in the basic processes of management required to deliver timely, cost-efficient, and quality services, and to delve into these processes.
- Instrumental Module, which is aimed at developing in participants management skills with a humanistic approach.
- Managerial Module, which is aimed at deepening into the management processes associated with health services.

The objective of the international component is to develop in participants a global perspective that will support a process of change in the management of health services. The eight courses and the two internships integrating this component are distributed throughout the three modules.

Participants are granted three diplomas upon compliance with the corresponding requirements of each module: Students completing the first module obtain the Diploma of Specialization in Management of Health Services from ESAN University; after completing the second module, students obtain the Certificate in Healthcare Management from the University of Miami, at Florida; and, finally, after completing the program and defending their theses, students obtain a MSc. degree in Management of Health Services from ESAN University in the name of the Nation.

#### **OPENING DATES, REGISTRATION**

<b>(CLASS 2008-2010)</b>	
FIRST TERM	From 11/07/2008 to 06/06/2009
SECOND TERM	From 07/03/2009 to 01/09/2010
THIRD TERM	From 01/22 to 08/20 -2010

Additional information about this MSc may be found at:

<http://www.esan.edu.pe/maestrias/salud/>

### **2.2.8 MAGISTER IN AGRIBUSINESS**

The structure and content of this new program will soon be described in the university's webpage.

## 2.3 MBA DOUBLE DEGREE EXCHANGES

### 2.3.1 Admission Process and Requirements

Universidad ESAN offers the opportunity to obtain a double degree through agreements with the following universities. Only second year MBA students are eligible for a double-degree:

- Arizona State University, College of Business Administration (MBA)  
<http://wpcarey.asu.edu/mba/index.cfm>
- Ecole Superieure de Commerce de Clermont, France (MBA).  
<http://www.esc-cleremont.fr/>
- Escuela Superior de Administracion y Direccion de Empresas, ESADE (MBA)  
<http://www.esade.es/mba/>
- Florida International University, Alvah H. Chapman Jr. Graduate School of Business. (MIB)  
<http://business.fiu.edu/web/mib/>
- HHL Handelshochschule Leipzig, Leipzig Graduate School of Management (MBA)  
<http://www.hhl.de/index.php?id=72>
- Universitat Ramon Llull – La Salle (MSc in IT; MSc in SCM ; MSc in International Mgt. )  
[www.url.edu/es/](http://www.url.edu/es/)
- The University of Texas at Austin, Red McCombs School of Business (MBA)  
<http://mba.mcombs.utexas.edu/>

Although these agreements may include specific considerations according to each institution's regulations, general requirements are:

- Letter of nomination signed by the representative of the home institution.
- Application form duly filled  
<http://www.esan.edu.pe/paginas/extranjeros/intercambio/fichaIntercambio.pdf>
- Transcript of courses taken during the first year of MBA studies.
- Curriculum vitae showing at least two years of relevant full-time work experience.
- Adequate health insurance.
- Two photographs.
- GMAT with a test score of 600 points or more (in some cases).

### 2.3.2 Workload

Double-degree exchange students are usually required to complete a minimum of 20 credits per term, although this requirement may vary depending on the agreement with the partner institution.

### 2.3.3 Deadline for Application

The application deadline is three month prior to the starting date of studies.

### 2.3.4 Selection Procedure

Upon receipt of all required documents, the Admission's Committee will review the application and issue the letter of acceptance. The Admissions Office will then provide the double-degree exchange student with updated information about the Program to complete registration and make all arrangements for his trip to Lima.

## 2.4 ONE AND TWO TERMS EXCHANGES

### 2.4.1 Admission Process and Requirements

The home institution will nominate candidates that have sufficient command of Spanish to pursue graduate studies at ESAN (names and e-mail addresses). If deemed necessary the student could participate in the 10-week immersion language programs offered by ESAN.

These programs are specially designed and involve an additional cost to be covered by the student.

Upon receipt of this information, ESAN will provide the potential exchange student with detailed information about the Master programs described in this Guide, and will ask that an application form be submitted. It should be sent directly to the e-mail address shown in the form.

**Requirements for admission are:**

- Complete application form.
- Professional résumé, including a photograph.
- Hard copy of the university official nomination letter.
- Proof of health insurance for the duration of the stay.

One term exchange students do not require GMATT or TOEFL scores or academic transcripts. The home institution's nomination supersedes these requirements.

**2.4.2 Workload**

One and two term exchange students should take the number of courses required by the home institution, taking into account the duration of their stay at ESAN. The home institution needs to approve the selection made by the exchange student who can choose the courses from the MBA Program but also from other part time MBA and Master of Science programs.

**2.4.3 DEADLINE FOR APPLICATION**

The application deadline is three month prior to the published starting date of studies.

**2.4.4 SELECTION PROCEDURE**

The Admissions Committee reviews all applications and issues admission letters. Depending on the exchange student's nationality, he will simultaneously receive other documents required to obtain a visa from a Peruvian Consulate.

**2.4.5 REGISTRATION**

Exchange students should inform the Admission and Registrar Office their decision to register in the program of their choosing three months in advance to the beginning of their study period. Upon receipt of this decision, the referenced Office will provide the exchange students with all the information and support necessary to complete arrangements and ensure a fruitful study period at ESAN as well as an enjoyable stay in Peru.

**2.4.6 APPLICATION FORM**

Please download it from:

<http://www.esan.edu.pe/paginas/extranjeros/intercambio/fichaIntercambio.pdf>

**2.5 ADDITIONAL INFORMATION**

**2.5.1 Spanish Language Preparatory Courses**

As part of the exchange program, ESAN offers a 20-hour Spanish workshop free of charge, which aims at developing academic skills in the Spanish language. This workshop will help students to participate in the MBA sessions in a more effective way. It will help develop skills such as academic reading and listening, as well as making presentations, participating in discussions and writing essays.

In addition, ESAN also offers the Spanish for Business Program for a reasonable fee. This is an intensive 4-week immersion program customized to the needs of foreign MBA and MSc students. The program focuses on Spanish for business purposes, including the discussion of Latin American case studies.

Its objectives are:

- Build a business vocabulary base related to several areas such as Management, Organizational Behavior, Marketing, Human Resources and Economics among others.

Topics are determined at the beginning of the program according to participants' interest.

- Acquire knowledge of grammar with a major focus on communication within cultural and business contexts.
- Developing language proficiency necessary for interacting in professional and business situations.

### 2.5.2 Grading System

Students are permanently evaluated through their active involvement in class and conferences, quizzes, reports, written exams and other special assignments. Evaluation procedures and tools and their relative value are established by each professor at the beginning of each term and detailed in the corresponding syllabus. In addition to academic performance, evaluation also takes into account the ethics and sense of responsibility students demonstrate in class. The Peruvian evaluation scheme considers a scale from 0 to 20, where 12 is the minimum passing grade.

At the end of the period of study, ESAN provides the home institution with a report of the courses taken and grades achieved by each exchange student. Transfer of academic credits is determined by the home institution.

### Credit equivalencies: ESAN and ECTS

ESAN Credits	ESAN Grading Scale	
One (1) ESAN credit equals 10 in-class hours of instruction plus an estimated individual preparation of 30 hours, making a total of 40 hours.	<u>Grade</u>	<u>Description</u>
The workload of international exchange students must be approved by the home institution.	20	Excellent
For incoming students, ESAN recommends a 5 to 8 courses workload, depending on the duration of their stay in Peru and the number of credits of the selected courses (*)	17 – 19	Very good
(*) A 1.5 credit course is equal, in total, to 60 study hours. A 2.0 credit course is equal, in total, to 80 study hours.	15 – 16	Good
	14	Amply sufficient
	13	Sufficient
	12	Minimum passing
	01 – 11	Fail
	Our grading scale goes from one (1) to twenty (20). Twelve is the minimum passing grade.	

**SPECIFICATIONS TO DETERMINE THE  
EUROPEAN EXCHANGE STUDENT'S WORKLOAD AT ESAN  
ECTS Equivalencies 2008 - 2009**

**PARAMETERS**

**1 hour of class = SIX hours of academic work (includes preparation, class session, etc.).**

**1 ECTS is equivalent to 30 hours of academic work.**

**In average the exchange student must complete at ESAN at least 20 ECTS per semester.**

<b>1 COURSE OF 10 SESSIONS of 1.5 hrs. = 15 HOURS OF CLASS</b>	<b>or</b>	<b>90 HRS. OF WORK</b>	<b>:</b>	<b>30</b>	<b>=</b>	<b>3 ECTS</b>
<b>1 COURSE OF 10 SESSIONS of 2.0 hrs. = 20 HOURS OF CLASS</b>	<b>or</b>	<b>120 HRS. OF WORK</b>	<b>:</b>	<b>30</b>	<b>=</b>	<b>4 ECTS</b>
<b>1 COURSE OF 20 SESSIONS of 2.0 hrs. = 40 HORAS DE CLASE</b>	<b>or</b>	<b>240 HRS. DE TRABAJO</b>	<b>:</b>	<b>30</b>	<b>=</b>	<b>8 ECTS</b>

**THE HOME UNIVERSITY IS RESPONSIBLE FOR THE APPROBAL OF THE EXCHANGE STUDENT'S WORKLOAD, FOR THE PURPOSE OF CONVALIDATING THE COURSES TAKEN AT ESAN AND THE FULLFILMENT OF THE NUMBER OF ECTS CORRESPONDING TO THE EXCHANGE PERIOD.**

#### **2.5.4 Language Requirements**

Exchange students need to have a good command of Spanish. However, some professors may allow the students to write exams in English.

#### **2.5.5 Fees at Universidad ESAN**

In the case of one or two semester exchange agreements, academic costs are exchanged by the partner institutions. Tuition, course materials, books and registration costs are therefore waived. Exchange students are expected to pay for additional photocopies, travel expenses, room and board, health insurance and other personal expenses.

Double-degree students need to cover tuition fees at the host university in the amounts specified in the respective inter-institutional agreements. The respective Admissions Offices will provide information on this matter.

#### **2.5.6 Information Services**

**The Library and Information Center**, ESAN/Cendoc, is one of the most complete in Latin America in the area of Business and Economics. It holds over fifty thousand volumes among books, documents, reference collections and other types of printed materials. In addition, it has more than 15,000 titles belonging to technical journals (online and printed versions); 2,500 academic papers of different kinds, including over thousand theses in print and digital version and over seventy thousand records of Ibero American journal articles in Spanish and Portuguese.

ESAN/Cendoc offers information services to its students, faculty and researchers. It maintains subscriptions to online databases as EBSCOhost, Emerald, Ebrary and Elibro and other national and international databases, with a considerable volume of full text articles, reports, e-books and statistical data. Its facilities allow WiFi access to Internet.

ESAN/Cendoc fosters and maintains cooperative agreements with diverse institutions for the exchange of publications, donations, interlibrary loan and other specific content requests. In addition, it participates in international and national projects. At present it has exchange agreements with over forty libraries and information centers.

#### **2.5.7 Computer Requirements**

##### **Information Technology Center**

ESAN offers the media and facilities to connect with internal and external networks, including Internet, which facilitates communication with professors, students and worldwide information resources. In addition, there are three fully-equipped computing classrooms with multimedia systems as well as wireless connection throughout the campus.

Exchange students are urged to bring a laptop although computer labs are opened 24 hours a day. Students who bring their computer will receive technical support from the IT Service Office. Minimum characteristics are: Network Ethernet card and cable UTP RJ45; wireless card WIFI 802.11b/g; Intel Pentium III; 512 MB RAM; Disk 20 GB minimum; Windows Xp professional operating system; updated antivirus; MS Office 2003/Xp.



#### **2.5.8 e-Mail**

All exchange students will be assigned an e-mail account that will be provided before their departure from the originating city. Through it they will be able to access their incoming mail and also to communicate with the ESAN community and externally.

### III THE BACHELOR'S PROGRAM

The undergraduate Bachelor's programs offered by the Universidad ESAN have been designed with the aim of training students who will be easily incorporated into the labor world due to their modern and comprehensive education, comparable only to the one offered by the best universities in the world. Our graduates will be prepared both to successfully implement their own entrepreneurial projects and to be rapidly recruited in the labor market. We train our students to comprehend global processes, facilitating their adaptation to international labor environments and their successful performance in different cultural settings.

As stated in Universidad ESAN's mission, the program is oriented to offer a humanistic and scientific higher education which contributes to the integral development of the student, to the societal well-being and to the formation of responsible leaders who



are able to respond to the demands of a global environment. Consequently, the curriculum of the Bachelor Program include courses like Globalization and National Reality, Critical Thinking, Sociology, Methods of Study and Investigation, Organizational Theory, Human Behavior in Organizations, Corporate Social Responsibility and Philosophy and Ethics.

Studying abroad is an enriching experience and, therefore, we facilitate exchange programs with the best universities abroad so that our students can take part in internships and study in academic programs that complement the study plans we offer in each career.

The curriculum profile of our careers has been designed with the aim of providing students with not only general competences but also the particular skills required for each area of studies, thus consolidating students' education goals in terms of skills and knowledge.

For detailed information visit our web page:

<http://www.ue.edu.pe/>

#### 3.1 THE DEPARTMENT OF SOCIAL SCIENCES AND MANAGEMENT

##### 3.1.1 Business Administration and Finance

Students graduating in Business Administration and Finance will be professionals that are trained to think globally and that have a sound command of the analytical and theoretical tools which are necessary to manage diverse business systems. Students acquire these skills by analyzing the techniques of financial management used in professional practice.

##### 3.1.2 Business Administration and Marketing

Graduates in Administration and Marketing will be entrepreneurial managers who, with a strategic and operational view of commercial research and marketing, will contribute to identify, generate and communicate the comparative advantages of their organization and its products. Based on commercial research, graduates will be able to identify business opportunities and needs in the target market, as well as to design a unique combination of variables that constitute the product, and to generate the conditions that differentiate the product and ensure customers' choice, preference and fidelity vis-à-vis the product's brand.

##### 3.1.3 Economics and International Business

The student graduating in Economics and International Business will be a professional who understands the economic relationships of production, consumption and distribution and who can identify, generate and manage business opportunities in a global context.

Economics and international business management are mutually complemented on the basis of the fundamental principles of economic analysis. This approach provides graduates in Economics and International Business an understanding of the dynamics of: international markets, the flow of resources in the international context, international trade, and global enterprises.

## **3.2 THE DEPARTMENT OF ENGINEERING**

### **3.2.1 Information Technology and System Engineering**

Graduates in Information Technology and System Engineering will have a holistic view of the business processes that govern organizations in all the different economic sectors and are able to incorporate technologies to entrepreneurial management in order to optimize the use of resources.

### **3.2.2 Industrial and Commercial Engineering**

The student graduating in Industrial and Commercial Engineering will be able to perform efficiently in research and development, in planning and managing production processes and the commercialization of goods or services, as well as in the establishment of enterprises in the sectors of industry, services and commerce.

## **3.3 GENERAL INFORMATION ON THE BACHELOR´S PROGRAM**

### **3.3.1 Opening Dates and Duration**

The Program opens twice a year, with classes beginning in the months of March and August, and has a total length of 10 academic semesters. A semester (Winter and Fall) runs during 16 weeks (14 weeks for classes plus 2 weeks for mid term and



final exams). The summer term lasts 7 weeks. To obtain the Bachelor Degree, a student needs to complete 210 credits. One credit equals 10 contact hours, and one hour equals 50 minutes.

To pursue the Bachelor's degree a student should take 6 or 7 courses per semester –regularly up to 24 credits–and approve a total of 63 courses of which 6 are electives. The latter are available from the eighth semester on. Although the credit unit is determined by the contact hours, it is expected that the student dedicates a certain amount of time outside the classroom for learning activities such as readings, preparation of individual and group projects and research, case studies, and exam preparations.

### **3.3.2 Student - Faculty Interaction**

Interaction between students and the Faculty takes many forms, formal and informal, in the classroom and outside. In the classroom interaction takes place by the use of interactive methods. Outside the classroom students can visit the professors during office hours, by email, chat and phone.

The University has developed and implemented a system of counseling and guidance. It has the purpose to assist our students in academic affairs, such as his or hers academic progress, study methodology, etc., during the first two years of study. Every student is assigned a professor who acts like a counselor and guide and can be consulted when the students consider it suitable.

In addition the University has established a mechanism to monitor the academic performance of the students. It permits to take action in the case a student has problems to fulfill the academic requirements which risks his or hers stay at the University.

## Grading Scale

Grade	Description
20	Excellent
15 – 16	Good
14	Amplly sufficient
13	Sufficient
12	Minimum passing
01 – 11	Fail

Our grading scale goes from one (1) to twenty (20).  
Twelve is the minimum passing grade.

### 3.3.3 Credit Transfer

#### ESAN Credits

1 (one) credit = 1 hour of class theory per week or 2 hours lab/practice hour

Each hour of theory implies approximately 3 hours of preparation  
Each practice/lab hour implies 2 hours of preparation

#### Equivalence with ECTS

Subject Example: General Management: 4 credits

Theory 4 hours per week plus 1 hour practice per week

Correspondence considering preparation hours:

$$(4 \times 3) + (1 \times 2) = 14 \text{ h/w}$$

4 credits x 14 weeks = 56 hours/semester

Correspondence with ECTS

$$(14 \text{ h/w} \times 14 \times = 196 \text{ hours per semester}) / 30 = 6.5 \text{ ECTS}$$

### 3.3.4 Deadline for application

The application deadline is three months prior to the published starting dates of studies.

### 3.3.5 Application procedure and documents

The home institution will nominate candidates that have sufficient command of Spanish to pursue undergraduate studies at Universidad ESAN. It is also responsible to accept the students' course and workload selection.

#### Documents

- Application Form - [http://www.ue.edu.pe/files/Application%20\\_for\\_Admissions.pdf](http://www.ue.edu.pe/files/Application%20_for_Admissions.pdf)
- Curriculum vitae.
- Clear copy of passport (pages covering personal data, validity and visa to enter Peru).
- Two passport-sized photos.
- Choice of subject form.
- Language test result or recommendation letter of the Spanish teacher.
- Transcripts and grades report.
- Recommendation Letter from the home University.
- Motivation letter in Spanish.

## IV PRE DEPARTURE ARRANGEMENTS

Foreign exchange students can choose between two visa alternatives:

- **Official visa**, free of charge, available for exchanges supported by an academic agreement signed between the home university and Universidad ESAN, duly registered with the Asamblea Nacional de Rectores (the national university governing body). In this case, the visa will be first issued for 90 days and upon arrival it will be extended by the Ministry of Foreign Affairs for the entire duration of the stay in the country.
- **Valid passport or tourist visa**, if required (See Annex II). This alternative may be more convenient for shorter periods of studies (up to 90 days and can be revalidated once). Passport should have a minimum validity of six months.

In both cases the Admission Office and the Office of Institutional Relations will provide guidance on these alternatives. Please take into account that the minimum time involved to obtain an official visa is two months.

### 4.1 OFFICIAL VISAS FOR EXCHANGE STUDENTS FROM UNIVERSITIES WITH REGISTERED ACADEMIC AGREEMENTS AT ANR

ASAMBLEA NACIONAL DE RECTORES

INTERNATIONAL COOPERATION  
DIRECTORATE  
[dcooperatec@anr.edu.pe](mailto:dcooperatec@anr.edu.pe)

#### **"UPDATED VERSION"**

#### **PROCEDURAL REGULATIONS FOR OBTAINING OFFICIAL VISAS FOR FOREIGN CITIZENS JOINING PERUVIAN UNIVERSITIES UNDER INTERUNIVERSITY COOPERATION AGREEMENTS OR PROGRAMS, OR CULTURAL AGREEMENTS, 2008**

##### **Legal basis**

D.S. 060-99-RE from November 12<sup>th</sup>, 1999 published in Diario Oficial El Peruano on November 14<sup>th</sup>, 1999 (Art. 6)

##### **Applicable subjects**

- A. Foreign citizens that come to Peru under the scheme of interuniversity agreements or programs with Peruvian universities, to undertake academic activities such as teaching, research, consultancy, and university studies, among others.
- B. Foreign citizens that join Peruvian universities under the framework of cultural agreements and their executive programs, to conduct activities that are previously stated in such cultural agreements.

##### **Procedure for requesting an official visa**

Peruvian universities maintaining subscribed interuniversity agreements or programs that wish to obtain an official visa in favor of foreign citizens that will undertake studies or activities of academic interest should comply with the following:

#### **A. Transfer of foreign citizens under interuniversity cooperation agreements or programs subscribed between Peruvian universities and academic institutions from other countries**

1. Register the corresponding agreement or program in advance at the international cooperation directorate of the National Assembly of Rectors by submitting a copy of the agreement duly authenticated by the General Secretary of the University, including a simple translation into Spanish in case the subscribed document is written in another language.
2. **At least 20 working days before** the arrival of the foreign citizen in our country and after officially registering the agreement or program, **the Peruvian university should request in writing the issue of the official visa** to the International Cooperation

Directorate of the National Assembly of Rectors {Fax: (511) 275 4608 Extension 2325}. The request could be made in advance via e-mail to [dcooperatec@anr.edu.pe](mailto:dcooperatec@anr.edu.pe) providing the following information:

- 2.1 Surnames and names.
- 2.2 Nationality.
- 2.3 Country and city of embarkation.
- 2.4 Consulate where visa needs to be authorized (see section 5 of this regulation).
- 2.5 Passport number (**a copy of the passport is not required but it should be stressed that the passport should be in force and with a minimum of 6 blank pages**).
- 2.6 **Copy of the airline ticket or electronic ticket purchased, including exact dates of arrival and return**, which could be sent in PDF format to our e-mail [coopera1@anr.edu.pe](mailto:coopera1@anr.edu.pe) (the period of stay should be adequately coordinated with students as some of them request to come to Peru up to one month before the beginning of classes, so that they can get adjusted to the country).
- 2.7 Institution they are coming from.
- 2.8 **The address where visitors will be staying at in our country**. If the address changes later, the International Cooperation Directorate should be duly informed.
- 2.9 A simple résumé including e-mail address (in the case of professors/researchers).
- 2.10 **Activity plan** (teaching, research, consultancy, university studies or other), indicating the University's college or research center and whether the program considers activities taking place outside the region. In the case of students, it must state whether the studies are at undergraduate or grade level, **indicating the college or school they are registered in and the agreed period of studies**. In all cases, the student or faculty member's post-study activities should be considered:
  - 2.11 Copy of the subscribed Interuniversity Cooperation Agreement or Program for registration. **It should only be referred to**, in case it is already registered in our database.
  - 2.12 Some cultural agreements between Peru and other countries consider mobilization of faculty members/researchers and students, which should be stated in the request.
- 3 The National Assembly of Rectors will request the corresponding official visa to the foreign office. Once it is authorized, it will be transcribed to the Peruvian Consulate of the country of origin so that the foreign citizen could **obtain the official visa in our diplomatic mission abroad, before arriving in Peru, which is free of charge**.
- 4 **If the interested person enters our country with a tourist or student visa, under no circumstance a modification of immigration status could be requested. If the person requires the official visa, a second entrance should take place through any of our borders**.
- 5 Only consular sections or the General Consulate could authorize official visas: In all cases, consulates will only authorize a 60- or 90-day visa. **HONORARY CONSULATES are not authorized to issue official visas**. Access the website [www.rree.gob.pe](http://www.rree.gob.pe) and check the section corresponding to "Peruvian communities and consular services" to find the cities where Peruvian consulates are located.
- 6 To request a **visa extension**, the **original passport** together with the university request needs to be directly presented at the International Cooperation Directorate of the National Assembly of Rectors 15 days before the "initially issued" visa expires (the interested party needs to keep the immigration white form used for entering the country as it will be requested upon departure). The extension time should be in accordance with the period of stay originally stated and confirmed through the return airline ticket. In case, there is a stay extension due to adjustments done to the original program, the reasons for the extended permanence in the country and a copy of the airline ticket with the new departure date should be presented.
- 7 Exceptionally, in case of any unforeseen problems in the programming of activities, an additional extension could be requested. In the same way, 15 days before the expiry of the visa, the university needs to request the visa extension to the International Cooperation Directorate by presenting a justification of the request, accompanied by the original passport and the new airline ticket.
- 8 **IT IS VERY IMPORTANT** that upon arrival of foreign students and faculty members, the university, through the corresponding office in charge of these issues, could foresee the

way to file a copy of the passport (first page with personal details and the page where the official visa authorization and the entrance immigration stamp appear). In addition, it must inform the interested parties about the time limits for requesting a visa renewal.

- 9 In case of losing the passport, the official visa should be renewed on the new passport previously requested by the interested party from the diplomatic mission of his country of origin in Peru. Renewal should be requested to the International Cooperation Directorate, presenting the new passport, legible copies of the police loss report and the pages from the former passport where the number and personal details of the interested party appear, as well as the pages with the previous authorization of the official visa and the entrance immigration stamp.

**B. Transfer of foreign citizens within the framework of cultural agreements and their executive programs subscribed between the Peruvian Government and the governments from other countries.**

1. The cultural agreements and the executive programs detail some of the academic exchange and collaboration actions, among others, by identifying the parts that will conduct the activities in each country. In such cases, it is also possible to obtain an official visa. The procedure is the same as in section (a) of the present regulation; though, the registration of the agreement in the National Assembly of Rectors is not necessary.

**C. Others**

1. Official visas for experts and volunteers joining universities through the scheme of international technical cooperation projects, which are approved and made official by the corresponding national entities and the external cooperation institution, should follow the procedure included in the law of International Technical Cooperation, which represents the legal framework applicable to this cases.
2. Visits of foreign citizens to Peruvian universities that are not part of any scheme described above could be requested through the General Directorate of Immigration.
3. Foreign citizens entering the country under the immigration condition of **"tourist"** are not allowed to do other activities different from such status.

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JCC

DCI (April 1<sup>st</sup>, 2008 – updated version of regulations for the official visa).

#### **4.2 OTHER VISA REGULATIONS**

[www.rree.gob.pe](http://www.rree.gob.pe)

<http://www.enjoyperu.com/peru-travel-tours-information/peru-useful-information/peru-visa-requirements.html>

All travelers should contact the nearest Peruvian consulate in order to ascertain what visa rules apply, since these may change without previous notice. Passports should have a validity period of at least six months (See Annex II).

If a tourist visa is required, ESAN will send the official admission letter as well as one letter addressed to the Consulate for visa processing after the application has been accepted. For residents of countries not subject to visa requirements, a valid passport may be sufficient (please check with the ESAN's Admission Office).

#### **Airport taxes**

When departing from Lima, foreign visitors are required to pay airport taxes amounting to US\$30.25 per person. This tax is paid at the National Bank office located in the airport. There is also an airport tax for flights within Peru, amounting to US\$6.05 per person, payable at the same National Bank office.

### **4.3 HEALTH INSURANCE**

Exchange students are required to carry adequate health insurance. Prior to their arrival they must provide proof of this coverage.

### **4.4 CUSTOMS REGULATION**

#### **LIST OF BAGGAGE EXEMPTED FROM PAYMENT OF DUTIES**

- a. Clothing items that are obviously for use by the traveler.
- b. Toiletry articles attributable to the traveler.
- c. Objects for personal use and adornment.
- d. One portable electric hair dryer or brush.
- e. One electric shaver.
- f. One photographic camera and up to five (05) rolls of film.
- g. One film or videocassette camera, providing it is not for professional use, and up to five (05) rolls or cassettes of film.
- h. Phonographic records, magnetic tapes, compact discs or cassettes, up to a total maximum of ten (10) units.
- i. Five (5) cassettes for video recorder.
- j. One portable electronic calculator.
- k. Medication for personal use.
- l. Books, magazines and documents in general.
- m. Up to twenty (20) packets of cigarettes or fifty (50) cigars or 250 grams of shredded or threaded tobacco for smoking.
- n. Up to three (3) liters of liquor.
- o. Up to THREE HUNDRED U.S. DOLLARS (US\$ 300.00) worth in miscellaneous articles for use or consumption by the traveler, or for gifts that by their quantity, nature and variety are presumed not destined for commercial use and providing the value per article does not exceed ONE HUNDRED U.S. DOLLARS (US\$100.00).
- p. One portable mechanical, electric or electronic typewriter.
- q. One portable wind or string musical instrument.
- r. One radio receiver, or one radio recorder or one recorder, or one cassette player, or one tape player or record/disc player (conventional or compact disc), or one stereo system containing these items, providing it is PORTABLE with its own source of power (CC or CC-CA).
- s. Suitcases, bags and other vessels of common use containing the objects that constitutes the traveler's baggage.
- t. The objects declared as baggage at the time of exit from the country and that are included in a TEMPORARY EXIT DECLARATION.
- u. One live domestic animal as pet, providing the corresponding sanitation regulations is met and that it arrives as accompanied baggage.
- v. One personal, portable computer, with its own power source, providing it arrives as accompanied baggage, as stipulated by SUPREME DECREE N° 027 - 2001 - EF !New!

In the case of travelers who are sick or have impediments, those auxiliary means and equipment necessary for their mobilization are also as baggage will (wheelchairs, stretchers, crutches and others).

The entry of items detailed in articles m) and n) above will not be permitted to minors under the age of 18.

#### **ACCOMPANIED BAGGAGE**

##### **OBJECTIVE**

Simplify and facilitate the checking and control of new or used articles that the traveler carries with him, providing they are obviously for use and consumption according to the purpose and duration of the visit and providing that, by their quantity, they are presumed to not be for commercial use.

##### **REQUIREMENTS**

- a. Accompanied Baggage Sworn Declaration duly signed (whether or not baggage is exempt from duties).

- b. Passport or official document issued by the pertinent institution.

Note: Travelers, who carry with them animals, plants, and any byproducts of these, are under obligation to present the corresponding sanitary certificates of origin, and submit the items to customs and health authorities on arrival in the country.

#### STAGES OF PROCEDURE

- The transport company is to provide the traveler, on his return to the country, a Baggage Declaration form, which must be completed.
- When the traveler arrives at the airport, the first step is to pass through the General Immigration Office for the passport verification process, following which baggage can be claimed from the baggage ramp in the International Arrivals Hall to be submitted to the Customs Control process.
- The traveler carrying articles included in the List of Duty Exempt Baggage must only fill in his personal data and sign the Baggage Declaration, which must be presented to the Customs officer.
- When a traveler carries goods to be declared, he must also fill in and sign the Baggage Declaration form for the article or articles that do not exceed a value of US\$1000.00 per trip or a total of US\$3000.00 per calendar year. Likewise, if baggage includes electric or electronic items, tools, spare parts and equipment proper to the traveler's profession, job or activity, there can be no more than one (1) item per type of article. The traveler must present the Baggage Declaration to the evaluation officer to determine the minimum referential value of the articles on which only one charge of 20% on CIF value will be applied, to be paid at the bank office in the International Arrivals Hall.
- When the articles that form part of the baggage exceed the value of US\$1000.00, they will be subject to the full tariff duty that corresponds to them. Likewise, if the articles are not considered baggage or household goods or by their quantity are presumed to be for commercial use and are not declared as freight, they will be subject to the payment of a fine of 30% of C.I.F. value and will be cleared through Customs through the normal import procedure.
- The traveler is to be identified by passport to the Customs Officer and will present his duly completed Baggage Declaration.
- All travelers must present themselves to the Green-Red Double Circuit Baggage Control System by pressing the automatic button, and the result will determine if the baggage will be subject or not to inspection.
- If the green light flashes, whatever the traveler has stated in the Baggage Declaration will be accepted and the baggage may be retrieved without inspection.
- If the red light flashes, this indicates that the baggage has been selected at random for inspection. If there is no discrepancy between the contents of the baggage and that stated in the Baggage Declaration, the baggage may be retrieved for entry into the country.
- If on random inspection a discrepancy is found between the customs declaration and the contents of the baggage, the baggage will be issued an administrative impoundment; if the value of the merchandise subject to the fine is valued at more than 4 tax units (2001 Value of Tax Unit - S/.3000) the district attorney in charge of Customs Judicial Matters will be notified to initiate legal action for the charge of Contraband/Smuggling.

For additional information, please see:

<http://www.expatperu.com/cregulations.php>

#### **4.5 ARRIVAL**

Incoming students should plan to arrive at least one week before the beginning of the term. Although registered taxis are available at the airport, if requested ESAN can arrange transportation from the airport to their accommodation at the student's cost. The latter is usually more economic (Approx. US\$18.).

#### 4.6 PRESCRIPTIONS

ESAN's physician is available Monday and Friday afternoons, from 2:30 to 5:00 p.m. Exchange students that require medication for extended periods of time may prefer to bring sufficient amounts of it to last for the duration of their stay. ESAN will also provide guidance as to clinics and hospitals, should the student prefer to consult with a private physician.

#### 4.7 CURRENCY AND CREDIT CARDS

The Peruvian currency is the Nuevo Sol. At present (October 2008), the exchange rate may vary from 3.05 to 2.90 soles to 1.00 US dollar. In Peru, US dollars are easiest to exchange although Euros are also accepted in banks and exchange houses. Any other currency can be difficult to change outside of Lima. Bills in lower denominations are more convenient because retailers may have limited change. The same is true of taxi drivers. Vendors, banks, exchange houses, etc. will not accept dollar bills that are old or have even the slightest tear.

The Nuevo Sol (S/.) is divided into 100 cents. The currency includes 10, 20 and 50 cent coins and also 1, 2 and 5 sol coins. There are bills in the denomination of 10, 20, 50, 100 and 200 soles.

The most widely accepted credit card in Peru is Visa. MasterCard and American Express are also accepted but not so openly.

#### 4.8 CLIMATE AND ELECTRICITY

##### Climate seasons in the Southern hemisphere (Peru)

<b>Summer:</b>	December 22 <sup>nd</sup> . to March 21 <sup>st</sup> .	-	20 to 29°C
<b>Autumn:</b>	March 22 <sup>nd</sup> . to June 21 <sup>st</sup> .	-	22 to 17°C
<b>Winter:</b>	June 22 <sup>nd</sup> . to September 22 <sup>nd</sup> .	-	17 to 13°C
<b>Spring:</b>	September 23 <sup>rd</sup> . to December 21 <sup>st</sup> .	-	13 to 19°C

Peru is located in the Equatorial area of South America, but its climate does not correspond to its geographical location for two fundamental factors: the Andean Mountain Range and the cold marine current of Humboldt, also called Peruvian current.

The Peruvian current and the geographical relief of Peru condition the climate characteristics in three big areas (from west to east), the Coast, the Andean Region or Sierra, and the Amazon area or Jungle, each with particular climate characteristics.

The coast presents, in general, a tempered climate, warm in the north (Piura), a little colder towards the center and south (Lima and Arequipa). Rains are almost nonexistent in Lima, with the exception of winter time when the so called *garúa* or *chachani* -a very delicate type of rain-appears. Humidity is high, reaching up to 99% during winter. This increases the sense of coldness.



##### Electricity

The electric system of Peru uses 220 volts and 60 cycles. Some four and five star hotels provide 110 volt sockets. It is therefore important to verify the voltage of hair dryer, razors, sound systems, loaders of batteries of lap tops, video camera recording, etc., before plugging them in. Should it be necessary, 110/220 transformers can be easily purchased.

## V LIVING IN LIMA

### 5.1 BUDGET / EXPECTED EXPENSES

Exchange students coming to live in Lima should consider the following expenses:

#### Accommodation<sup>2</sup>

Depending on the type of facility chosen, it may vary from:

- US\$160 to US\$230 per month if living with a local family
- US\$250 to US\$400 if renting an apartment.

#### Meals

Daily costs are approximately as follows:

- Breakfast US\$3.50
  - Lunch US\$4.50
  - Dinner US\$4.50
- TOTAL: US\$12.50/day or US\$375 per month<sup>3</sup>

#### Other expenses

Among these, laundry, fares to other parts of the city, newspapers, photocopying and other minor personal expenses should also be considered, amounting to approximately US\$120 per month.

### 5.2 PUBLIC TRANSPORTATION

Lima has a wide variety of public transport and its cost is rather inexpensive. Traveling by bus or *colectivo* may amount to US\$40 per month depending on the distances to be traveled.

Although public transport in Lima's downtown area may be rather slow, as in any historical center of a large city, in the suburbs, where ESAN is located, it is usually lighter except for rush hours (7:30 to 8:30 a.m. and 6:00 to 7:00 p.m.). Also the amount of vehicles available covers the demand.

In addition taxi services are widely offered also at very convenient prices.

### 5.3 SHOPPING

As a modern city, Lima features shopping centers in almost all its residential areas. They include large department stores like Ripley and Saga Fallabella, and boutiques of many kinds. Prices vary according to the brand and quality of the product. These shopping centers include cinemas, food courts, bookstores and drugstores.

### 5.4 EATING OUT, TIPPING AND GENERAL PRECAUTIONS

If you enjoy dining out and trying new foods, you are in for a real treat. Peru is known for having some of the best cuisine in South America. Delicious seafood, powerful spices and abundance of fresh produce (including 400 different types of potatoes) make this country a food connoisseur's delight! To search for restaurants in Lima you may want to visit, [click here](#).

When paying the bill, look for the words *propina* or *servicio* near the bottom of it. This means the restaurant has already added a tip, usually between 5% and 10%. If the service has been good, an extra 5% may be added. The cheapest restaurants usually do not include a tip. If this is the case, the client may consider up to 10%.

While visitors are encouraged to sample the cuisine during their trip, caution should be exerted especially in the beginning. It is not uncommon for people to suffer from stomach ailments due to the change of eating habits and quantities. Here are some suggestions to avoid this occurrence:

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<sup>2</sup> Annex I shows a list of establishments well reputed to house students.

<sup>3</sup> Prices charged in food courts and small restaurants.

- Drink bottled water or from dispensers. Tea or coffees are recommended since boiled water is used to prepare them.
- Stay away from raw salads and eat fruits and vegetables that can be peeled.
- Be careful where you eat seafood. In general, try to look for places that are busy. Restaurants filled with locals or tourists are a good sign.
- Don't eat food from street vendors. It may be cheap and look delicious, but sanitary regulations may not have been met.

## 5.5 TELEPHONE SERVICE

There are several options available in Lima to make either local, national and international phone calls. Also cellular phones are extensively used. Following are tips on the use of public phones:

- International and long distance national calls can be made from public pay phones. Country and city codes are normally shown in the telephone booths.
- To make an international call, dial: 00 + country code + city code + telephone number.
- To call from one city to the next, dial: 0 + city code + telephone number.
- Public phones take coins as well as cards, which are sold in stands and supermarkets and various other stores. Care should be exercised to buy the card corresponding to the telephone company to be to use. No collect calls can be made from pay phones.
- To obtain telephone information, dial 103 (service is in Spanish).



**Larcomar**, located in Miraflores –across the street from the Marriot hotel–, on the sea side, and a favorite spot for tourists and local people, fosters beautiful shops, restaurants, movie theaters and the like.

## **VI ABOUT PERU**

### **6.1 AN OVERVIEW OF THE COUNTRY**

Heir to ancient cultures and a rich colonial tradition, Peru is a magical spot which involves one of the richest biodiversities of earth, and is a melting pot of different cultures that together are forging the promise of a better future. Also, Peru has an important hotel infrastructure and accessibility by air and land.



Ten thousand years of history are lived through 180 museums and historical places. While Peru inevitably evokes images of Machu Picchu and the Inca Empire, the country is also riddled with archaeological sites which are a legacy of even more ancient times, when great civilizations bequeathed a legacy of their art, customs and rituals, their wisdom and skills.

Peru is located in the central part of the western coast of South America. It stretches across 1,285,215 square kilometers and has a population of some 23.5 million. Peru's inhabitants are mostly of Andean stock in the highlands and mixed-blooded "mestizos" on the coast, blended in with a hefty influx of European blood, largely Spanish. A country doted with a vast and varied geography, Peru features 28 types of climates and 84 of the 103 ecological zones existing on Earth. Its territory is split into three natural regions running from north to south: the Coast narrow swathe of desert coastline, which is home to Lima and most of Peru's main cities; the Highlands, which feature breath-taking mountain landscapes and picturesque villages; and the exuberant Amazon jungle, teeming with a dizzying variety of animals and plant life.

Peruvian time is 5 hours behind or less than Greenwich Mean Time (GMT).

### **6.2 HISTORICAL BACKGROUND**

When one thinks of Peru, the first thing that springs to mind is the wealth of its age-old cultures and the legendary Inca Empire. While Peru inevitably evokes images of Machu Picchu and the Inca Empire, the country is also riddled with archaeological sites which are a legacy of even more ancient times, when great civilizations bequeathed a legacy of their art, customs and rituals, their wisdom and skills.



The tour, however, continues past the Spanish Conquest and colonial times into the Peru where two visions of the world, time and things sacred came together, the Peru of the wars of independence and a republic built amidst bullets and bloodshed.

Witness the melting pot of cultures in striking and prosperous cities founded through out the country during the colonial era, which today, with their churches, museums, convents, monasteries and aristocratic mansions, are a showcase of architecture and art from a bygone age.

More than four hundred years have gone by, four centuries bringing together the pre-Hispanic legends with the Western *raison d'être*. That era has left superb art and architecture in monuments which are a synthesis of the spirituality, imagination and creativity of Peruvians.

### **6.3 SIGHTSEEING IN LIMA**

Lima, the Peruvian capital, was founded on January 18, 1535, by Spanish Conqueror Francisco Pizarro. Dubbed the "City of Kings", Lima is today a vast metropolis which blends the splendor of its colonial past with the modern era. Nestling on the banks of the Rimac River and on the shores of the Pacific Ocean, Lima is the seat of government and the country's most important institutions. The 1993 Census showed Lima was home to approximately 7 million people, making it by far the country's largest city, bustling with more business and industrial activity than anywhere else in Peru.

A metropolis steeped in vice-regal airs, Lima is the perfect starting point for visitors keen to get to know Peru, a country filled with myths and traditions that are as old as time, a nation doted with spectacular landscapes and imposing archaeological remains, which proof the grandeur of Peru's first inhabitants, the authentic architects of the pre-Hispanic cultures and the Andean civilization. In 1991, UNESCO declared it a World Cultural Heritage site for its colonial architecture.

Travelers can visit everything from pre-Hispanic temples such as Pachacamac –which was the center of oracles and religious pilgrimages over different periods- to old colonial mansions and churches and museums rich in history.

Peru's capital is also ideal for conventions and international or world meetings, and able to provide the appropriate infrastructure such as five-star hotels.

The city has a number of districts that are very different from each other and worth a visit: Miraflores, a quarter with modern infrastructure that includes leading hotels, restaurants of every specialty, large shopping areas, art galleries, theaters and nightspots. Its beaches provide also excellent surfing conditions. San Isidro and Santiago de Surco stand out for its parks and residential areas, while other facilities are also available. Barranco, Lima's artists' quarter, teems with nightlife of pubs and discos.

### 6.3 TRAVEL WITHIN PERU

Those who admire the remains of the past will find magnificent testimonies to ancient cultures that date back to civilizations as old as Mesopotamia –Caral- with an unmistakable identity that created wonders such as the Royal Tombs of Sipan, the Nasca Lines, Chan Chan and Machu Picchu.



Adventure travelers will be able to ride tall waves and look for underwater life on the long stretches of natural beaches; climb high mountain ranges, explore deep caves, run de longest and biggest rivers on the Continent, trek along ancient paths and wind through different eco-systems; and observe endangered species up close in natural reserves of indescribable beauty.

Because it is a racial melting pot, the country is home to multiple expressions of its peoples through their ancient, creative and colorful folk art. There also will be no lack of opportunities for the most demanding of palates to savor the variety and quality of Peruvian cuisine, which offers the visitor the best combination of flavors in the Americas.



More information on Peru, its history, culture, sightseeing tours and travel arrangements can be found at:

<http://www.go2peru.com/index.html>

<http://.enjoyperu.com> (see visa requirements)

## ANNEX I

### INFORMATION ON HOUSING IN RESIDENTIAL DISTRICTS OF MIRAFLORES, SAN ISIDRO AND SANTIAGO DE SURCO

#### SAN ISIDRO – MIRAFLORES

##### **AMARU**

[www.amaruperu.com](http://www.amaruperu.com)

[contacto@amaruperu.com](mailto:contacto@amaruperu.com)

993-473-263, 998-518-602, 242-0427

AMARU Student Residence offers furnished single or double bedrooms with shared bathrooms and common kitchen equipped with kitchenware and microwave, TV-room, dining room and patio. Room cleaning service. Electricity, water, Internet and cable services included. Optional: laundry, breakfast and lunch meals. Programmed trips and visits.

Address: Garcilazo de la Vega 2561, San Isidro (30 minutes from ESAN).

##### **APU PERU**

[www.student-houses-peru.com/prices.htm](http://www.student-houses-peru.com/prices.htm)

APU1: 355 Diego Ferre, Miraflores

APU2: 815 Coronel Inclan, Miraflores

[apuperu@hotmail.com](mailto:apuperu@hotmail.com)

[apuperu@yahoo.com](mailto:apuperu@yahoo.com)

APU PERU, an exchange organization, helps people from around the world to get involved easier and faster in the Peruvian culture by providing accommodations (shared houses and apartments) and organizing activities. Most people staying at the accommodations come to Peru for exchange programs, internships, volunteer positions, and work. Currently, housing exchange students from Universidad del Pacífico, Universidad Católica, Universidad de Lima, Universidad San Ignacio, AIESEC, and ESAN, among others.

##### **KUSI WASI PERU**

Danny Gibbons (511) 993-474-401

e-mail : [kusiwasperu@yahoo.com](mailto:kusiwasperu@yahoo.com)

web : <http://360.yahoo.com/kusiwasperu>

4 apartments in Miraflores

14 bedrooms, some of them could be shared if needed (the price for shared room is in the web). Fully furnished and equipped; details included in the web. All apartments have Internet connection, and almost all of them have washing machines and clothes dryers.

**Mrs. Isabel Roskamp**

e-mail: [rosskamp@speedy.com.pe](mailto:rosskamp@speedy.com.pe)

Address: Vargas Machuca 349 Apt. 404, San Antonio, Miraflores, Lima 18, phones (511)-447-6165 and (511)-997-385-962

Rents 2 furnished bedrooms in Miraflores per week or months; cable TV, lining, washing machine, 24-hour wireless Internet, with or without breakfast. One bedroom with 2-person standard bed, and the other with 1-person standard bed; shared bathroom. Monthly rent fee of US\$ 250.

**Mrs. Frenci Mercado**

e-mail: [frencimer@yahoo.com](mailto:frencimer@yahoo.com) and [frencimer@hotmail.com](mailto:frencimer@hotmail.com)

Phones: (511)-441-3409 and (511)-997-880-509

2 independent bedrooms on 2<sup>nd</sup> floor, including meals, laundry service, room-cleaning, cable and Internet. US\$ 350. Las Palomas 480, San Isidro (30 minutes far from ESAN).

**SANTIAGO DE SURCO**

**Mrs. Aida Vargas Minaya**

Phones: (511)-536-1252 and (511)-999-700-557

1 one-bedroom apartment on second floor with closet, hot water, furnished kitchen, indoors patio, garage. US\$ 260.

Address: San Jacinto 129, Centro Comercial Monterrico (near the Gold Museum).

**Mrs. Olga Frisancho**

Phones: (511)-372-3616 and (511)-999-990-298

2 comfortable bedrooms on 2<sup>nd</sup> floor with private bathroom, 1-person standard bed size and Internet service. US\$120 monthly.

Address: Av. Morro Solar # 420, Apt. 201, Chacarilla, Surco.

**Mr. Brady Ramos Frisancho**

Phones: office (511)-210-9177, home (511)-344-3550, mobile (511)-996-591-474

Apartment on 2<sup>nd</sup> floor with 3 independent bedrooms with private bathroom each, wireless Internet service, laundry area, optional meals. US\$130 monthly.

Address: Tomasal 829, Apt. 202, Monterrico, Surco.

**Mrs. Florencia Tejada**

Phones: (511)-345-1492 and (511)-998-895-860

Furnished mini-apartment. Standard bed, kitchenette, full bathroom, hot water.

Address: Calle Talamo # 215, Centro Comercial Monterrico (near Bembo's restaurant)

Note: will be vacant in January 2009.

## ANNEX II

### VISA REQUIEREMENTS FOR TRAVELLERS

General visa requirements for travelers are as follows.

#### CENTRAL AMERICA AND THE CARIBBEAN

COUNTRY	TURIST	UP TO 90 DAYS		UP TO 2 DAYS
		BUSINESS	STUDENT <sup>4</sup>	TRANSIT
Antigua Barbuda	NO	YES	YES	NO
Bahamas	NO	YES	YES	NO
Barbados	NO	YES	YES	NO
Belize	NO	YES	YES	NO
Costa Rica	YES	YES	YES	YES
Cuba	YES	YES	YES	YES
Dominica	NO	YES	YES	NO
El Salvador	YES	YES	YES	YES
Granada	NO	YES	YES	NO
Guatemala	YES	YES	YES	YES
Haití	NO	YES	YES	NO
Honduras	YES	YES	YES	YES
Jamaica	NO	YES	YES	NO
Nicaragua	YES	YES	YES	YES
Panamá	YES	YES	YES	YES
República Dominicana	NO	YES	YES	NO
San Cristóbal y Nevéis	NO	YES	YES	NO
Santa Lucía	NO	YES	YES	NO
Saint Vincent & Granadinas	NO	YES	YES	NO
Trinidad y Tobago	NO	YES	YES	NO

#### NORTH AMERICA

COUNTRY	TURIST	UP TO 90 DAYS		UP TO 2 DAYS
		BUSINESS	STUDENT	TRANSIT
Canada	NO	YES	YES	NO
United States	NO	YES	YES	NO
Mexico	YES	YES	YES	YES

#### SOUTH AMERICA

COUNTRY	TURIST	UP TO 90 DAYS		UP TO 2 DAYS
		BUSINESS	STUDENT	TRANSIT
Argentina	NO	YES	YES	NO
Bolivia	NO	YES	YES	NO
Brazil	NO	NO	YES	NO

<sup>4</sup> Please check with the Admissions Office regarding the most adequate type of visa, if required, since there are various options.

Colombia	NO	YES	YES	NO
Chile	NO	YES	YES	NO
Ecuador	NO	YES	YES	NO
Guyana	NO	YES	YES	NO
Paraguay	NO	YES	YES	NO
Suriname	NO	YES	YES	NO
Uruguay	NO	YES	YES	NO
Venezuela	NO	YES	YES	NO

#### AFRICA

		UP TO 90 DAYS		UP TO 2 DAYS
COUNTRY	TURIST	BUSINESS	STUDENT	TRANSIT
Angola	YES	YES	YES	YES
Argelia	YES	YES	YES	YES
Benin	YES	YES	YES	YES
Botswana	YES	YES	YES	YES
Burkina Faso	YES	YES	YES	YES
Burundi	YES	YES	YES	YES
Cab Green	YES	YES	YES	YES
Cameroun	YES	YES	YES	YES
Chad	YES	YES	YES	YES
Comoros	YES	YES	YES	YES
Congo	YES	YES	YES	YES
Ivory Coast	YES	YES	YES	YES
Cyprus	YES	YES	YES	YES
Djibouti	YES	YES	YES	YES
Egypt	YES	YES	YES	YES
Eritrea	YES	YES	YES	YES
Ethiopia	YES	YES	YES	YES
Gabon	YES	YES	YES	YES
Gambia	YES	YES	YES	YES
Ghana	YES	YES	YES	YES
Guinea	YES	YES	YES	YES
Guinea Bissau	YES	YES	YES	YES
Guinea Equatorial	YES	YES	YES	YES
Kenya	YES	YES	YES	YES
Lesotho	YES	YES	YES	YES
Liberia	YES	YES	YES	YES
Libya	YES	YES	YES	YES
Madagascar	YES	YES	YES	YES
Malawi	YES	YES	YES	YES
Mali	YES	YES	YES	YES
Morocco	YES	YES	YES	YES
Mauricio	YES	YES	YES	YES
Mauritania	YES	YES	YES	YES
Mozambique	YES	YES	YES	YES
Namibia	YES	YES	YES	YES
Niger	YES	YES	YES	YES
Nigeria	YES	YES	YES	YES

Centro African Republic	YES	YES	YES	YES
South African Republic	NO	YES	YES	NO

#### ASIA

COUNTRY	TURIST	UP TO 90 DAYS		UP TO 2 DAYS
		BUSINESS	STUDENT	TRANSIT
Afghanistan	YES	YES	YES	YES
Saudi Arabia	YES	YES	YES	YES
Bangladesh	YES	YES	YES	YES
Bahrain	YES	YES	YES	YES
Bhutan	YES	YES	YES	YES
Brunei Darussalam	NO	YES	YES	NO
Camboya	YES	YES	YES	YES
Popular Repub. of China	YES	YES	YES	YES
United Arab States	YES	YES	YES	YES
Philippine	NO	YES	YES	NO
India	YES	YES	YES	YES
Indonesia	NO	NO	SI	NO
Iran	YES	YES	YES	YES
Iraq	YES	YES	YES	YES
Israel	NO	YES	YES	NO
Japan	NO	YES	YES	NO
Jordan	YES	YES	YES	YES
Kazakhstan	YES	YES	YES	YES
Kurdistan	YES	YES	YES	YES
Kuwait	YES	YES	YES	YES
Lebanon	YES	YES	YES	YES
Malaysia	NO	YES	YES	NO
Maldives	YES	YES	YES	YES
Mongolia	YES	YES	YES	YES
Myanmar	YES	YES	YES	YES
Nepal	YES	YES	YES	YES
Qatar	YES	YES	YES	NO
Pakistan	YES	YES	YES	YES
Korean Republic	NO	YES	YES	NO
Korean Popular Dem. Republic	YES	YES	YES	YES
Laos Popular Dem. Republic	YES	YES	YES	YES
Singapore	NO	YES	YES	NO
Sri Lanka	YES	YES	YES	YES
Syria	YES	YES	YES	YES
Thailand	NO	YES	YES	NO
Tajikistan	YES	YES	YES	YES
Turkmenistan	YES	YES	YES	YES
Uzbekistan	YES	YES	YES	YES
Vietnam	YES	YES	YES	YES

Yemen	YES	YES	YES	YES
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### EUROPE

COUNTRY	TURIST	UP TO 90 DAYS		UP TO 2 DAYS
		BUSINESS	STUDENT	TRANSIT
Albania	YES	YES	YES	YES
Germany	NO	YES	YES	NO
Andorra	NO	YES	YES	NO
Armenia	YES	YES	YES	YES
Austria	NO	YES	YES	NO
Azerbaijan	YES	YES	YES	YES
Belgium	NO	YES	YES	NO
Byelorussia	NO	YES	YES	NO
Bosnia Herzegovina	YES	YES	YES	YES
Bulgaria	NO	YES	YES	NO
Croatia	NO	YES	YES	NO
Denmark	NO	YES	YES	NO
Slovenia	NO	YES	YES	NO
Slovakia	NO	YES	YES	NO
Spain	NO	YES	YES	NO
Estonia	NO	YES	YES	NO
Russian Federation	NO	YES	YES	NO
Finland	NO	YES	YES	NO
France	NO	YES	YES	NO
Georgia	YES	YES	YES	YES
Great Britain & Northern Ireland	NO	YES	YES	NO
Greece	NO	YES	YES	NO
Hungary	NO	YES	YES	NO
Ireland	NO	YES	YES	NO
Island	NO	YES	YES	NO
Italy	NO	YES	YES	NO
Leetonia	NO	YES	YES	NO
Liechtenstein	NO	YES	YES	NO
Lithuania	NO	YES	YES	NO
Luxemburg	NO	YES	YES	NO
Macedonia	NO	YES	YES	NO
Malta	NO	YES	YES	NO
Moldavia	NO	YES	YES	NO
Monaco	NO	YES	YES	NO
Norway	NO	YES	YES	NO
Netherlands	NO	YES	YES	NO
Poland	NO	YES	YES	NO
Portugal	NO	YES	YES	NO
Czech Repub.	NO	YES	YES	NO
Serbia and Montenegro	NO	YES	YES	NO
Rumania	NO	YES	YES	YES

San Marino	NO	YES	YES	NO
Vatican	NO	YES	YES	NO
Sweden	NO	YES	YES	NO
Switzerland	NO	YES	YES	NO
Turkey	SI	YES	YES	SI
Ukraine	NO	YES	YES	NO

#### OCEANIA

COUNTRY	TURIST	UP TO 90 DAYS		UP TO 2 DAYS
		BUSINESS	STUDENT	TRANSIT
Australia	NO	YES	YES	NO
Fiji	NO	YES	YES	NO
Cook Island	NO	YES	YES	NO
Marshall Island	NO	YES	YES	NO
Salomon Island	NO	YES	YES	NO
Kiribati	NO	YES	YES	NO
Micronesia	NO	YES	YES	NO
Nauru	NO	YES	YES	NO
Niue	NO	YES	YES	NO
New Zealand	NO	YES	YES	NO
Palau	NO	YES	YES	NO
Papua New Guinea	NO	YES	YES	NO
Samoa	NO	YES	YES	NO
Tonga	NO	YES	YES	NO
Tuvalu	NO	YES	YES	NO
Vanuatu	NO	YES	YES	NO

#### OTHER TERRITORIES

COUNTRY	TURIST	UP TO 90 DAYS		UP TO 2 DAYS
		BUSINESS	STUDENT	TRANSIT
Hong Kong	NO	YES	YES	NO
Taiwan	NO	YES	YES	NO

Updated, April 2008. Please verify with the nearest Peruvian Consulate in due time.